News briefing
Talking points
3 p.m.
November 29, 2005

- 1. Report on Thanksgiving visit to troops in Middle East
- 2. Katrina update
 - Housing
 - 29,703 travel trailers and FEMA mobile homes in Mississippi
 - 22,698 are occupied (58% of total estimated need)
 - 61,285 people
 - 1,247 displaced persons on board cruise ship Holiday
- Public Assistance \$562 million in reimbursement approved for Mississippi response and recovery, as of today
 - Working to get recovery funds into the hands of impacted communities as quickly as possible
 - MEMA administers the Public Assistance programs for the state of Mississippi to reimburse eligible entities for costs incurred during disaster response and recovery efforts. Local governments, state agencies and private non-profit organizations across Mississippi use the funds to restore their communities and rebuild critical infrastructure.
 - Status/update on federal funding efforts
 - Contracts
- The number of Mississippi subcontractors increased by 38 last week, while out-of-state contractors decreased by 75. By number,

Mississippi firms represent 71.4% of total subcontractors reported, according to the Corps of Engineers.

- Maintenance and deactivation of temporary housing
- 1. There will be fifteen contracts awarded. Eight will be setaside for minority businesses certified by the SBA under the 8(A) program. The other seven will be for general small businesses.
- 2. The contracts will be five (5) year contracts for maintenance and deactivation of temporary housing (travel trailers, mobile homes. etc).
- 3. The contracts will be Indefinite Quantity/Indefinite Delivery (IDIQ) contracts that will be triggered by "Task Orders".
 - 4. Each contract will be for 6,700 housing units.
- 5. Each contract will be valued at up to \$100 million. The total potential value of all contracts will be \$1.5 billion.
- 6. A pre-proposal conference is anticipated for early to mid-December.
- During November, the Mississippi Development Authority held five Procurement Opportunity Workshops to help prepare Mississippi businesses for these opportunities. These opportunities are unprecedented.

In addition MDA is working with Earth Tech, a Maryland based company awarded a contract by the U.S. Air force to rebuild and or repair the military housing on Keesler Air Force Base. With MDA's help, a Mississippi minority business, Dixon Interiors, has been awarded a contract to re-roof more than 100 of the units, with additional awards anticipated.

MDA/Mississippi Contract ProcurementCcenter Network has also worked with FEMA/GSA to award over \$70 million to Mississippi businesses for travel trailers. We are currently working with FEMA/GSA to purchase another \$24 million in travel trailers. All from Mississippi dealers.

Possible questions:

- Rosemary Barbour (Her company, Alcaltec, was awarded three contracts totaling almost \$4 million to sell mobile showers and laundry units to FEMA.)
- Transportation issues (MDOT says U.S. 90 across Harrison County is ready for traffic, but can't be opened due to state of emergency.)
- Treatment of immigrant workers on Coast (WAPT, Channel 16)

The Clarion-Ledger

November 27, 2005

Contracts sparse for firms in Miss.

State low on FEMA's list with only 80 contracts worth more than \$100K

By Ana Radelat Clarion-Ledger Washington Bureau







